



Customer Service Rep (CSR) Great Lakes, Northeast US: Minnesota to Maine south to North Carolina

WHO WE ARE:

From a humble beginning in 1988 with six nurseries, PRT has grown into North America's largest grower of forest seedlings, having grown over 6 billion trees. With 27 Nurseries & 14 Seed Orchards across the US and Canada, we annually cultivate over 630 million high-quality seedlings, playing a vital role in reforestation and sustainable forestry. We're driven by a passion for environmental stewardship and a commitment to nurturing relationships, driving excellence, and fostering a people-first mindset, all to make a difference for a greener future.

Here's what you can expect when you join PRT

- **Competitive Compensation & Financial Growth:** Earn a competitive annual salary with opportunities for bonus or short-term incentives and build your financial future with our **matching 401K program**.
- **Comprehensive Health & Wellness:** Take care of yourself and your family with our **extended health, vision, and dental coverage**, along with **paid vacation and holidays**.
- **Career Development & Learning:** Grow your skills and advance your career with **personalized guidance** and a **learning-focused culture** that prioritizes continuous development.
- **Stable, Inclusive & Collaborative Environment:** Join a **year-round stable company** where your **voice matters** in a **collaborative and inclusive work environment**.
- **Make a Difference for the Planet:** Contribute to **environmental sustainability** and a **passion for nature solutions**

ABOUT THE ROLE:

Lead the Future of Reforestation in the Great Lakes Region

PRT USA seeks a consultative forestry sales professional to expand and manage our vital Great Lakes territory, from Minnesota to Maine and south to North Carolina. This isn't just a sales job; it's an opportunity to leverage your deep forestry knowledge and network to shape the future of our forests. If you're a respected forester with a passion for sustainable practices and a knack for building genuine relationships, we want to hear from you.

As our CSR in the Great Lakes region, you will be a trusted advisor to our clients, guiding them on the best seedling solutions for their unique needs. You'll be the face of PRT in the region, building and nurturing relationships with key players in the forestry industry, from small landowners to large timber companies. This role requires a consultative approach, where your expertise and passion for forestry will shine through, not high-pressure sales tactics.

What You'll Do:

- **Be a Forestry Expert:** Provide expert consultation to clients on seedling selection, silvicultural practices, and reforestation strategies. Your in-depth knowledge of PNW forestry and your established network will be invaluable.
- **Cultivate Relationships:** Build and maintain strong, long-term relationships with existing and potential clients. Become a trusted advisor and partner in their reforestation efforts.
- **Drive Sustainable Growth:** Identify opportunities for growth within the PNW market and develop strategies to expand PRT's presence while adhering to our commitment to sustainability.

- **Represent PRT:** Represent PRT at industry events, conferences, and meetings, showcasing our commitment to quality, innovation, and environmental stewardship. Comfort with public speaking is essential.
- **Collaborate Internally:** Work closely with PRT's production and customer support teams to ensure seamless execution of client orders and projects.
- **Share Your Knowledge:** Contribute to market intelligence gathering and analysis, helping PRT stay ahead of industry trends and optimize our strategic positioning.

LOCATION: Maine, Michigan, Minnesota, Pennsylvania, New Hampshire, Vermont, Wisconsin; (Location must be based anywhere within the Great Lakes States, USA)

WORK STATUS: Full-time, Salaried.

What YOU bring to the table

- Highly motivated forestry professional with 10+ years of experience.
- Demonstrated experience addressing silviculture issues.
- Seed sourcing knowledge.
- Possess a strong network within the Great Lakes States forestry community.
- Excel in consultative roles and have excellent communication skills.
- Passionate about sustainability.
- Willing to undertake extensive travel within the region.
- A Bachelor's degree in Forestry or a related field is preferred.




Next Steps:

Ready to grow your career with PRT?

To apply please send your resume directly to us through our career portal at; [Grow Your Career | PRT Growing Services Ltd.](#)

We embrace openness and different perspectives to challenge conventional approaches and continuously improve our company's performance and progress. We believe that diversity of thought helps us drive innovation, make better decisions, achieve effective stewardship of our business and enable our people to thrive.

We encourage you to connect with us at human.resources@prt.com for more information about our accessible workplace, including disability accommodation for the recruitment process and beyond.

Still want to learn more? Check us out on Social:   

Thank you for applying; however only those applicants selected for an interview will be contacted.